Affirmative Action Plan Summary

Executive Order 11246, Veterans and AAP for the Disabled

RPL Management Resources, Inc.



Affirmative Action Plan Overview

What is an Affirmative Action Plan?

An affirmative action program is a set of specific and results oriented procedures to which a contractor commits itself to apply every good faith effort. The results of these procedures plus such efforts are equal employment opportunity. Procedures without efforts to make them work are meaningless and undirected efforts are inadequate.

Who must have an Affimative Action Plan?

Government prime or sub contractors must develop and update annually a written affirmative action program for each of its establishments when they have 50 or more employees and have:

- \$50,000 or more in contracts, or
- Government bills of lading which in any 12 month period, total or can reasonably be expected to total \$50,000 or more, or
- Serves as depository of Government funds in any amount, or
- Is a financial institution, which is an issuing, and paying agent for U.S. bonds and savings notes in any amount.

How many different kinds of Affirmative Action Plans must a contractor have?

There are three different affirmative action programs that must be prepared and updated annually by Government contractors.

- Executive Order 11246
- Veterans Affirmative Action Program
- Disabled Affirmative Action Program



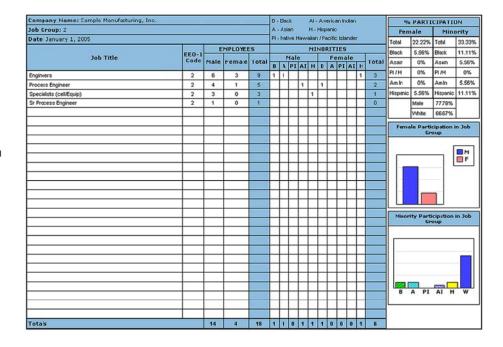
Workforce Analysis

- Workforce Analysis (60-2-11)
- The workforce analysis is a listing of each job title ranked from the lowest to the highest paid within each department or organizational unit. It should contain lines of progression and usual promotional sequences. This analysis shows the distribution of minorities and females company wide.

	ny Name: Sample Manuf	acturing, In	0,						Blac						n Ind	ian			9/0	PARTI	CIPATIO	ON
mental, attached	ment: Maintenance							1000	Asi			H-H	-						Fen	nale	Mino	ority
Date:J	anuary 1, 2005							PI-	Nati	ive H	law	alian	/Pai	cific	Islan	der			Total	12.5%	Total	18.75%
		WAGE /	SALARY		E	MPLOYEE	5		=	_	=	MIN	IOR	ITI	ES	-			Black	0%	Black	0%
Job Group	Job Title			EEO-1					1	tale				_	mal	е			Asair	3.12%	Assin	9.38%
Group		Min	Hax	coue	Male	Female	Total	В	A	PI	AI	H		A	PI	AI	н	Total	PI/H	0%	PI /H	0%
1	Maintenance Area Manager		\$81,822.00	1	0	1.	1											0	Am in	0%	Amin	3.12%
2	Specialists (cell/Equip)	\$51,000.00	\$54,900.00	2	2	0	2					1						0	Hispenic	0%	Hisoanic	6.25%
6	Gen Tech-Mechanical	\$36,462.00	\$42,099.00	6	15	0	15	4				1			\neg	П		1		Male	87.5%	
6	Gen Tech-Electrical	\$38,812.00	\$40,019.00	6	10	0	10		2		1	1			\neg			4		White	81.25%	ł
7	Utility Technician	\$31,158.00	\$31,158.00	7	1	3	4							1	\neg			1				
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									П			П	П		\neg	T					CTCTT	
															\neg				В	A PI	Al H	W
Totals					28	4	32	0	,	0	PH.	2	0	4	0			6				

Job Group Analysis

- Job Group (60-2-12)
- Job groups are a method of combining job titles within the organization. Jobs with similar content, wage rates and opportunities are combined into the same job group. Similar content refers to the duties and responsibilities that comprise each job group. The results are used later in the AAP to determine company goals.





Availability Analysis

- Availability Analysis (60-2-14)
- The availability analysis is used to determine the availability of minorities and females in the company labor market and internal candidates with the skills needed to perform the jobs at the company.

Company Name: Sample Manufacturing, Inc.
Job Group: 1

FEMAL	E		
FACTORS	AVAILABILITY	% WEIGHT	WEIGHTED %
Availability of women having requisite skills in an area in which the contractor can reasonably recruit.	4.2%	75%	3.15%
Availability of promotable, transferable, and trainable female amployees within the organization.	6%	25%	1.5%
FINAL AVAILABILITY			4.65%

MINORIT	ΓY		
FACTORS	AVAILABILITY	% WEIGHT	WEIGHTED %
Availability of minorites having requisite skills in an area in which the contractor can reasonably recruit.	12.45%	75%	9.34%
Availability of promotable, transferable, and trainable female employees within the organization.	6%	25%	1.5%
FINAL AVAILABILITY			10.84%

UTIL	IZATION ANI	GOALS ANAL	YSIS
GROUP	% IN JG	UNDER Y/N	% GOALS
FEMALE	50%	No	0%
MINORITY	0%	Yes 📤	10.84%
MALE	50%		
TOTAL	100%		

Utilization and Goals Analysis

- Utilization Analysis (06-2-15)
- In this analysis we compare the percentage of minorities and women in each job group with the availability analysis. When the percentage of minorities or women in a job group is less than would reasonably be expected, the contractor must set a placement goal.

				Curre	ent	Wo	rkf	orce	•						,			Avail	ability			45	
100	EEO-							M	ino	riti	es				07151		Females	,		Minorities	į.		entage oals
Job Group	1	Male	Female	Total		- 1	ald	5	37		Fe	ma	les		Total Minority	% in	%	Under-	% in	96	Under-		
агоор	Code				В	A	PI	AI	н	В	A	ΡI	AI	н	· · · · · · · · · · · · · · · · · · ·	Job Group	Availability	Utilized Y / N	Job Group	Availability	Utilized Y / N	Female	Minority
1	1	1	1	2	0	0	0	0	0	D	0	0	0	0	0	50%	4.65%	No	0%	10.84%	Yes 🚹	0%	10.84%
2	2	14	4	18	1	1	0	1	1	1	0	0	0	1	6	22.22%	8.57%	No	33.33%	7.78%	No	0%	0%
6	1	30	0	30	0	2	0	2	2	0	0	0	0	0	6	0%	5.64%	Yes 🛆	20%	8.22%	No	5.64%	0%
7	7	139	38	177	7	¢	0	3	13	0	2	0	2	1	28	21.47%	11%	No	15.82%	5.3%	No	0%	0%
Totals		184	43	227	8	1	0	8	16	1	2	0	2	2	40						•		•

		Nui	mber of Peo	ple		
Job		Female			Minority	
Group	Head Count	Yes / No	Add #	Head Count	Yes / No	Add #
1	0.09	No	0	0.22	No	0
2	1.54	No	0	1.4	No	0
6	1.69	Yes	1	2.47	No	0
7	1.95	No	0	9.38	No	0



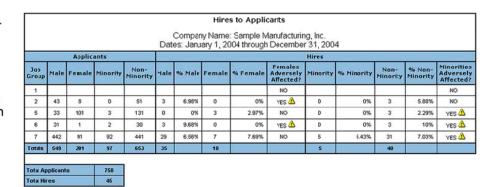
Job Area Acceptance Range Analysis

Job Area acceptance range is not found in the regulations but it is an analysis used by the agency to compare the participation rate of minorities and females as compared to the percentage of their presence in the workforce as a whole. It helps to determine concentrations and absences of minorities in departments.

Department	Total	Female	Minority		Female Participation		Mi	nority Participation
Cord	178	35	28	19.66%	WITHN RANGE		15.73%	WITHIN RANGE
Engineering	17	4	6	23.53%	OVERREFRESENTATION		35.29%	OVERREPRESENTATION
Maintenance	32	4	6	12.5%	UNDERREPRESENTATION	⚠	18.75%	WITHIN RANGE
TOTAL	227	43	40					
PERCENT PARTICIP	ATION	18.94%	17.62%					
				•				
		LOWEST	HIGHEST	1				
FEMALE RANGE		15.15%	22.73%	1				
MINORITY BANGE		14.196	21.15%	1				

Adverse Impact and Standard Deviation Analysis of Hires vs. Applicants

- Adverse impact analysis of hires vs. applicants (60-2-17).
- This analysis compares the rate of hires that minorities and females experience as compared to the rate at which the non-minorities and men are hired. A hiring rate of less than 80% signals the possible presence of discrimination. The standard deviation is also employed here. A Deviation of 2 or greater could indicate the existence of discrimination.



				of Sta	indard Devi	ations Rep	resent	ed		
Job		Ma	le vs. Fen	nale			Non-Mi	nority vs.	Minor	ity
Group	Male	9	Fema	le	Standard	Non-Mir	ortiy	Minor	ity	Standard
	Selected	Total	Selected	Total	Deviation	Selected	Total	Selected	Total	Deviation
1										
2	3	43	0	8	0.77	3	51	0	0	N/A 🗘
5	0	33	3	101	-1	3	131	0	3	0.27
6	3	31	0	1	0.33	3	30	0	2	0.47
7	29	442	7	91	-0.39	31	441	s	92	0.55



Adverse Impact and Standard Deviation Analysis of Promotions

- Promotions (60-2-17)
- A promotion takes place when an employee moves from one job group to a higher job group. The adverse impact analysis and the standard deviation measure the rates at which minorities and females are promoted as compared to the rate at which non-minorities and men are promoted. A rate less than 80% and a deviation of 2 or greater indicate the possibility of discrimination.

							-	Promotion	ıs					
			11940.CA		Dat	Compar es: Janu	y Name ary 1, 20	: Sample N 004 through	fanufacturir Decembe	r 31, 200	4			
		Incumb	ents							omotions		D	_	District Control
Job Group	Male	Female	Minority	Non- Minority	Male	% Male	Female	% Female	Females Adversely Affected?	Minority	% Minority	Non- Minority	% Non- Minority	Minoritie Adversel Affected
1	3	2	0	5					10					NO
2	13	2	0	15	0	0%	1	50%	NO	0	0%	1	6.67%	NO
3	5	2	0	7					NO					NO
5	0	5	0	5	0	0%	1	20%	NO	0	0%	1	20%	NO
6	24	0	3	21					WO					NO
7	149	43	15	177	1	0.67%	0	0%	YES 🕰	0	0%	1	0.56%	YES 📤
Total	194	54	18	230	1		2			-0		3		
Total	194	54	18	230	1		2			0		3		
Total In	umber	nts	248											
Total Pr	omotio	ns	3											

	a de la companya de l		a a	of Sta	indard Devi	ations Rep	resent	ed		
Job		Ma	le vs. Fen	nale		١	lon-Mi	nority vs.	Minor	ty
Group	Male	8	Female		Standard	Non-Min	ortiy	Minor	ity	Standard
	Selected	Total	Selected	Total	Deviation	Selected	Total	Selected	Total	Deviation
1										
2	0	1	1	1	-1.41	1	1	0	0	N/A 🗘
3										
5	0	2	1	0	N/A 🚹	1	2	0	1	0.87
6										
7	1	0	0	0	N/A	1	0	0	0	N/A

Adverse Impact and Standard Deviation Analysis of Terminations

Total Terminations 31

- Terminations (60-2-17)
- Although both cause and voluntary terminations are considered in this analysis, cause actions only are the target of this analysis. When the rate at which minorities and females are terminated is greater than the rate at which non-minorities are terminated there is a possibility that discrimination is present. When the adverse impact is used for this analysis, and the favored group is minority or female this may be the result of discrimination.

							Ter	minations	- All					
					Dat	Compar es: Janu	y Name ary 1, 20	: Sample N 004 through	Manufacturin December	ng, Inc. r 31, 200	4			
		Incumb	ents		y.				Termi	nations -	All			
Job Group	Male	Female	Minority	Non- Minority	Male	% Male	Female	% Female	Females Adversely Affected?	Minerity	% Minority	Non- Minority	% Non- Minority	Minorities Adversely Affected?
1	3	2	0	5	1	33.33%	0	0%	NO	0	0%	1	20%	NO
2	13	2	0	15	1	7.69%	0	0%	NO	0	0%	1	6.67%	NO
3	5	2	0	7					NO					NO
5	0	5	0	5					NO					NO
6	24	0	3	21	2	8.33%	0	0%	NO	0	0%	2	9.52%	NO
7	149	43	15	177	18	12.08%	9	20.93%	YES	- 31	6.67%	26	14.69%	NO
	194	54	18	230	22		9			- 1		30		

			#	of Sta	indard Devi	ations Rep	resent	ed		
Job		Ma	le vs. Fem	nale		١	lon-Mi	nority vs.	Minori	ty
Group	Male	B	Fema	Female		Non-Min	ortiy	Minor	ity	Standard
-	Selected	Total	Selected	Total	Deviation	Selected	Total	Selected	Total	Deviation
1										
2										
3										
5					-					
6	1	24	0	0	N/A 🗥	1	21	0	3	0.39
7	6	149	2	43	-0.18	7	177	1	15	-0.5



Compensation Analysis of Males and Females

- Compensation analysis (60-2-17)
- The analyses used are both the adverse impact analysis and the standard deviation. The salary displays are the same as those used in the EO Survey. Both the adverse impact and the standard deviation are used for this analysis.

Job	TOT	Minority Females					Non-Minority Females					
Group	#	Total \$	Low	High	Average #		Total \$	Low	High	Average		
1						1	\$81,822.00	\$81,822.00	\$81,822.00	\$81,822.00		
2	2	\$116,103.00	\$54,819.00	\$61,284.00	\$58,051.50	2	\$100,738.00	\$49,919.00	\$50,819.00	\$50,369.00		
6												
7	5	\$159,534.00	\$30,617.00	\$33,571.00	\$31,306.80	33	\$1,097,066.00	\$30,617.00	\$33,571.00	\$33,244.42		

Job Group	TOT	Minority Males					Non-Minority Males					
Group	#	Total \$	Low	High	Average		Total #	Low	High	Average		
1						1	\$88,140.00	\$88,140.00	\$88,140.00	\$88,140.00		
2	4	\$231,493.00	\$51,619.00	\$62,500.00	\$57,373.25	10	\$594,887.00	\$\$1,000.00	\$80,002.00	\$59,488.70		
6	6	\$239,357.00	\$38,812.00	\$40,469.00	\$39,892.83	24	\$963,135.00	\$36,462.00	\$46,012.00	\$40,130.63		
7	23	\$765,226.00	\$30,617.00	\$33,571.00	\$33,270.70	116	\$3,838,582.00	\$30,617.00	\$35,651.00	\$33,091.22		

Standard Deviation of Salaries

 A standard deviation of 2 or greater from the norm could mean a discriminatory salary system.

	# of Standard Deviations Represented									
Job		Male vs. F	emale		Non-Minority vs. Minority					
Group			Standard Deviation		Tetal Non- Minority	Total Minority	Standard Deviation			
1	1	4	N/A		2	0	N/A 🚹			
2	14	4	1.18		12	6	0.01			
6	30	0	N/A 🚹		24	6	0.28			
7	139	38	0.25		149	28	0.42			



Internal Audit of Employment Actions

- Internal Audit (60-2-17)
- This is a summary of the personnel actions that took place during the AAP year. It serves as instrument for managers to review company employment action and determine the needs of the company and shows them where to place their attention for corrective action.

Job Group	Applicants			Hires			Promotions			Transfers			Terminations		
	тот	FEM	MIN	тот	FEM	MIN	тот	FEM	MIN	тот	FEM	MIN	тот	FEM	MIN
1							41						1	0	0
2	51	8	0	3	0	0	1	1	0	1	0	0	1	0	0
3															
5	134	101	3	3	3	0	1	1	0						
6	32	1	2	3	0	0							2	0	0
7	533	91	92	36	7	5	1	0	0	7	1	1	27	9	1

Analysis of Annual Goals for the Prior Year

- Analysis of prior year goals (60-2-17)
- This analysis shows the goals the company had for the AAP year and the success it had in meeting these goals. Goals that have not been met are easily identifiable by an alert indicator in the "goals met" column of the form.

Job Group	Da	ioals ite: / 1, 2005	For the	Female Goals Met	Minority Goals Met						
	Female Minority		Total	Expected		Actual		Difference			
		Placements	Female	Minority	Female	Minority	Female	Minority	res / No	Yes / No	
1	0%	10.20%	1	0	0	1	0	1	0	Yes	Yes
2	0%	4.19%	4	0	0	1	0	1	0	Yes	Yes
3	31.56%	11.81%	0	0	0	0	0	0	0	N/A	N/A
5	0%	7.71%	3	0	0	3	0	3	0	Yes	Yes
6	5.11%	0%	4	0	0	0	0	0	0	Yes	Yes
7	26.84%	19.33%	36	9	6	7	5	-2	-1	No 🕰	No 🕰



Overview of RPL and Its Services

RPL Management Resources, Inc. (RPLMRI) is a company dedicated to assist employers to meet their EEO/affirmative action responsibilities in an efficient, cost effective manner. We offer our clients the highest caliber of service and approach our relationship as one that will stay with the client for the long haul. We are aware of the special responsibilities of companies to whom clients outsource certain tasks. We treat all of them with the highest respect and make every effort to perform services with the thoroughness and care we want shown to our business.

Services Offered by RPLMRI

Affirmative Action Plans

We prepare "turnkey" written affirmative action programs (AAP) for government contractors. All of our programs are totally responsive to the implementing regulations for Executive Order 11246, as amended, The Rehabilitation Act of 1973 and the Veterans Readjustment Assistance Act of 1974. It is our policy to review company employment structures, identify the establishment we believe require affirmative action programs and present this information to the client. We then prepare AAPs for all the facilities or for those facilities the client elects to have programs completed.

Internet Training

Certificate Internet Training Programs are designed to bring EEO training to employees in a convenient, accurate, clear discussion of EEO laws. EEO courses available to clients are:

- Managing Diversity EEO and the Law
- Sexual Harassment, Inappropriate, Illegal Conduct in the Workplace
- The ABC's of the ADA
- Discipline and Termination Two Sides of the Same Coin
- ADA Title III Public Accommodations

Complaint Investigations

Investigations include a thorough review of pertinent documentation, interviews with witnesses and the preparation of a Report of Findings that will give the investigator's opinion on the validity of the complaint (cause/no-cause). All information is held in confidence.

Risk Assessment Audits

A Risk Assessment audit is a review of company policies, procedures and practices to determine if there are systemic or other EEO problems. The basis for such evaluations is Title VII, Sex Discrimination Guidelines, Age Discrimination Act, and Americans With Disabilities Act.

For a more detailed review of our services visit www.rplmri.com/services.



RPL Management Resources, Inc.

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